

# DSS Integration & Deployment Fact Sheet

You are focused on reducing the total cost of ownership for your IT infrastructure. Given that the initial purchase price of a PC or notebook is only 20-30% of the total cost of ownership, efficiencies gained in the area of acquisition and roll-out have significant impact on cost reduction. In addition, improved integration and deployment processes help you lower lifetime support costs, reduce exposure to security risk, and deliver lasting value to the business. Our approach to deployment leverages standardization and concurrent image loading to deliver consistency and economies of scale.

## Key Strengths

With our state-of-the-art Integration Center, DSS is capable of imaging over 500 systems per day. Our facility includes a loading dock and receiving area, secure warehouse parts store and staging area, and a Storage Area Network (SAN) for client images.

## Solutions

DSS designs, installs, manages, and maintains infrastructure technology solutions that support your organization's goals and strategies. Whether you chose one or all of these services, DSS will customize a cost-effective solution to meet your requirements. Our Integration and Deployment expertise includes:

- Procurement
- Warehousing & Managed Logistics
- Integration & Imaging
- Deployment
- End of Lease & End of Life
- Project Management
- On-line Reporting

## Client Value

DSS has successful client partnerships with many organizations in the Mid-Atlantic region, including:

- Barclays Bank
- Knoll
- Nobel Learning
- Thomas Jefferson University
- Villanova University
- Wyeth Pharmaceuticals

## Certifications and Skills

DSS maintains strategic relationships with leading technology manufacturers. We are installation and service certified with IBM, Dell and HP/Compaq. Year after year, our employees receive recognition for service excellence.

